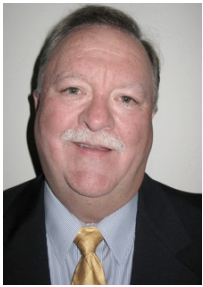


Professional CEO/COO for mid-sized Organizations



As an entrepreneur, business and community leader since 1983, John Howman has led a variety of businesses—from technology to consumer products companies. John's insight into people and exceptional ability to analyze market opportunities, combined with his highly developed creativity allow him to develop passionate, hard working teams that find success in highly competitive business environments. With over 20 years of experience in the IT industry, five years plus in consumer products, and three years as a CEO coach, John helps businesses improve through the implementation of new business tools, training and rethinking their business models.

John created Allied Consulting Group to help small to mid-sized companies survive difficult business environments with an emphasis on businesses in transition or in need of interim leadership.

Professional Skills

- ◆ Leadership
- ◆ Product Development
- ◆ Technology
- ◆ Outsourcing & Resource Selection
- ◆ Management
- ◆ Marketing
- ◆ Strategic Planning
- ◆ China Sourcing

Professional Experience

The Executive Committee (TEC), Milwaukee, WI

The mission of TEC is to increase the effectiveness and enhancing the lives of CEO's. TEC was born in 1957 in Milwaukee, Wisconsin. Today, TEC Wisconsin and TEC Michigan boast a membership approaching 1000 CEOs and Presidents throughout the two states. Additionally, TEC International, called Vistage, has over 15,000 members throughout the world.

Group Chair, TEC 20 & 6

Form Boards of Advisors of Presidents, CEO's and Entrepreneurs
Coach executives in 1-2-1 sessions
Identify and select new members for TEC
Select professional resources that meet the needs of our members
Facilitate confidential, in-depth discussions among TEC members
Web address: <http://www.tecmidwest.com>
Blog address: <http://tecsavvyceo.com>

Allied Consulting Group, LLC, Grafton, WI

The mission of ACG is to help businesses survive and thrive through difficult times and transitions.

Principal, Allied Consulting Group

Interim CEO/COO

Recently led a \$5MM process controls company to reverse two years of significant losses return to profitability

Assisted Craft brewing company in raising capital, implementing operational controls

Assisted in the China sourcing and launch of a consumer picture frame product launch

Assisted in product development and launch of new kitchen appliance

Turnaround Activities--Focused on small to mid-sized businesses

Part-time or interim CEO/COO

CEO coaching

Team building

Assist in bankruptcies and receiverships

Evaluate and implement new enterprise and business systems

Facilitate Strategic Planning

Reorganization

Work with banks and lenders

Website: <http://www.alliedcg.com>

Raffel Comfort Sciences, LLC, Cedarburg, WI

Raffel is a \$6MM organization that develops and sells components to the OEM furniture industry and consumer products in a variety of retail categories.

President, CEO, Managing Member

Purchased business as a distressed entity with one partner

Secured new China sourcing agreements

Awarded two patents for consumer products

Developed new product line and categories for retail channel

Re-branded entire product line

Outsourced all non-core business functions

Built retail sales organization and manufacturers rep team

Established new market for China manufactured Shiatsu Massage Chairs

Implemented "Virtual Office" systems for accounting, CRM and other internal systems to allow for location independent employees and reps

Allied Computer Group, Inc., Milwaukee, WI

Founded Allied Computer Group in 1983 as a one person computer sales company. Allied grew to become one of the largest computer sales and service organizations in the Midwest with over 350 employees and \$50MM in revenue at its peak. Allied was a pioneer in providing professional IT services on a billable basis. Personally worked with many business executives developing effective IT strategies during the Y2K era.

Founder & Chairman

Grew business from startup to \$55MM in 15 years

Acquired franchise rights from Inacom, Inc. of Omaha, NE

Separated high-volume, low-margin distribution from higher margin professional services practice

Developed the largest computer education business in Wisconsin

Acquired, integrated and grew branch office in Appleton, WI

Created unique hiring and recruiting system for IT professionals

The Computer Show with Ram and Rom

“The Computer Show with Ram & Rom” was a nationally syndicated, call-in radio program aimed at home and business computer users that originated in Milwaukee, Wisconsin. Broadcasts were two hours on Saturday morning, The computer show became the top rated weekend program at WISN AM-1130. It was also the first Internet broadcast computer call-in program carried by Mark Cuban’s Broadcast.com network.

Education

BS—Psychology, University of Wisconsin Milwaukee, May 1980

Professional & Community Associations

The Executive Committee (TEC) member and speaker, 1990—2007
Metropolitan Milwaukee Association of Commerce (MMAC) Board Member, 1998 to 2008

Young Presidents Organization, 1997 to 2004, Board member 2001—2004

World Presidents Organization, 2007 to present, 2009-2010 Education Chair

Inacom Dealer Executive Council, member and Board President, 1990—1996

Compaq Dealer Executive Council Board member, 1987—1992

Children’s Service Society of Wisconsin, Board member 1998—2003

Boys & Girls Clubs of Greater Milwaukee, Board member 1996—2000

Junior Achievement of Milwaukee, Board member 1995—1999

Married, two teenage children, Grafton resident for 25 years. Avid golfer, motorcyclist, photographer.

