

# ACG V2Results Process

Year 1

## Corporate Anthropology

60-90 minute interviews with leaders identified by the client with a Team and Management report

Predictive Index (PI) Personality assessment of team members and Team Alignment map

## Results reported to Management with anonymous individual feedback

## Two-day offsite planning session featuring the V2Results toolkit with specific goals of:

Review “Overcoming the Barriers to Growth” presentation

### Envisioned Future

Discovery of Core Values

Agree on Purpose of organization

Develop a Accountability Statement for Organization

Establish BHAG™ for Organization

Develop 35-word Strategy Statement

Identify and agree on sandbox

In-depth SWOT analysis

Identify issues that may impede success

### Execution & Results

Agree on 3-HAG™ 3-year initiatives

Agree on annual plan, financial and non-financial

Create 90 and 180 day priorities for organization and each member of the team

Create and publish “V2R Roadmap™” for organization

## Quarterly Meetings, 90/180/270 days following annual meeting

Conduct leadership exercises

Review accountability of priorities by individual

Present next quarter priorities

Review financial and non-financial company performance

Review issues that may impede success

Update the “V2R Roadmap™” for organization

**Unlimited telephone consultation for the CEO and Leadership team**

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## **Update Management Team Leadership Assessment**

Interview new members of leadership team

Updated PI Team Map

## **Two-day offsite planning session with specific goals of:**

Review of successes of prior year activities

Review leadership alignment with long-term organizational goals

Conduct leadership exercises

Renew commitment to core values

Discuss actions that support core values and purpose of organization

Update core competencies of organization

Review definition of sandbox

Review 35-word strategy statement

Review SWOT analysis

Identify new issues that may impede success

Update 3-HAG™ 3-year initiatives

Agree on annual plan, financial and non-financial

Create 90 and 180 day priorities for organization and each member of the team

Create and publish “V2R Roadmap™” for organization

Additional education component to the meeting

## **Quarterly Meetings, 90/180/270 days following annual meeting**

Conduct leadership exercises

Review accountability of priorities by individual

Present next quarter priorities

Review financial and non-financial company performance

Review issues that may impede success

Update the “V2R Roadmap™” for organization

**Unlimited telephone consultation for the CEO and Leadership team**